



ESTIMATING THE COST OF HIV/AIDS AND TB SERVICES AT HEALTH FACILITIES IN CAMBODIA

Benjamin Johns, Ph.D. Health Economist

Kouland Thin, Ph.D. Health Finance and Economics Advisor

October 2017

1



- To understand the unit costs of delivering HIV/AIDS and TB service
- To identify the major components of costs and sources of funding
- Why it is so important to cost these diseases?
- Implementation of the National Social Protection Policy Framework 2016-2025
- Sustainability of the insurance schemes
- ▶ Reasonable payment by health insurance to health facilities

Services included in cost analyses

► HIV/AIDS

- Voluntary and Confidential Counseling and Testing (VCCT/ provider initiated testing and counseling (PICT)
- Antiretroviral treatment (ART)
- Prevention of mother to child transmission of HIV (PMTCT) (only costs for visits and treatment of infants exposed to HIV)
- Inpatient (IP) care for the treatment of OIs

▶ TB

- TB outpatient (OP) treatment (diagnosis and treatment)
 - Excludes community-based activities
- ✤ IP care for people diagnosed with TB



Provider perspective – patient costs for transportation, etc. not collected

Mixed top-down and bottom-up approaches

- Top-down for facility overhead / indirect costs
- Bottom-up for TB/HIV specific staffing, TB/HIV specific items
- Sampled up to 20 inpatient records for HIV and 20 inpatient records for TB at facilities with inpatient services

Types of costs included

Direct medical / staff costs for disease treatment

- Capital items include furniture, equipment, computers, buildings, etc..
- Facility indirect and overhead ("step-down") costs (such as administration, utilities, maintenance, cleaning, etc.)
- Programmatic overhead costs, which include supervision, training, etc. that are directly tractable to the facility level.
- Overhead laboratory costs / costs for laboratory services performed outside of the health facility.



Province	Number of Provincial Hospitals	Number of Referral Hospitals	Number of Government Health Centers	Number of clinics
Phnom Penh	0	2	4	1
Kampong Cham	0	2	4	0
Siem Reap	1	1	4	0
Battambang	1	1	0	0

Type of facility	VCCT	ART (1 st 2 nd line)	Pediatric ART	IP care for Ols	TB outpatient care	IP care for TB
Provincial Hospital	2	2	1	2	2	2
Referral Hospital	5	6	1 + 4 PMTCT only	5	5	5
Health Center	12	0	0	0	12	0
Clinic	1	1	1	0	0	0

RESULTS

VCCT Total Costs

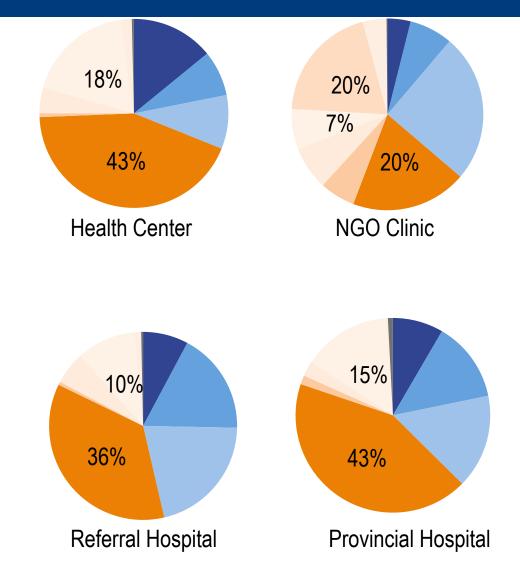
Cost category	Health Center	%	Clinic	%	Referral Hospital	%	Provincial Hospital	%
Number of facilities	12		1		5		2	
Subtotal: Step-down /	\$1,527	31%	\$16,541	36%	\$4,245	46%	\$7,442	37%
indirect costs								
Salary & Benefits (clinical staff)	\$2,126	43%	\$8,916	20%	\$3,278	36%	\$8,511	43%
Equipment and furniture	\$33	1%	\$2,722	6%	\$51	1%	\$296	1%
Medical Supplies	\$213	4%	\$3,342	7%	\$512	6%	\$498	3%
Rapid Tests	\$907	18%	\$3,115	7%	\$931	10%	\$2,947	15%
Partner notification	\$0	0%	\$0	0%	\$2	0%	\$0	0%
Other direct activities	\$0	0%	\$9,086	20%	\$0	0%	\$0	0%
Training, mentoring, and supervision	\$88	2%	\$1,829	4%	\$103	1%	\$35	0%
Vehicles	\$18	0%	\$70	0%	\$30	0%	\$164	1%
Subtotal: Direct costs	\$3,385	69%	\$29,080	64%	\$4,907	54%	\$12,451	63%
Total	\$4,912		\$45,622		\$9,152		\$19,893	
Range:	\$760 to \$13,600				\$3,800 to \$13,800		\$19,000 to \$20,500	

VCCT Unit costs

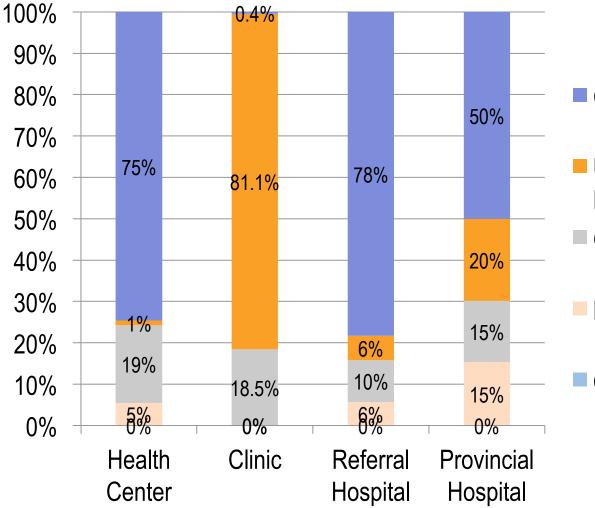
	Cost per visit							
	HC	Clinic	Referral Hospital	Provincial Hospital				
Total	\$9.36	\$13.89	\$13.99	\$8.79				
Range	\$2.10 to \$18.89		\$5.75 to \$28.87	\$5.89 to \$11.69				

VCCT cost breakdown

- Indirect Costs
- Administrative overhead
- Intermediate services overhead
- Salary & Benefits (clinical staff)
- Equipment and furniture
- Medical Supplies
- Laboratory (Rapid Tests)
 - Partner notification
- Other direct activities
- Training, mentoring, and supervision
 Vehicles



VCCT sources of finance



GoC

US Government (CDC / PEPFAR)

Global Fund

Health Facility Resources

Other

ART Total Costs (per facility per year)

Cost category	Clinic	%	Referral Hospital	%	Provincial Hospital	%
Number of facilities	1		6		2	
Subtotal: S-D / indirect	\$39,664	14%	\$21,819	21%	\$110,328	15%
Salary & Benefits (clinical staff)	\$38,062	13%	\$15,613	15%	\$80,149	11%
Equipment and furniture	\$4,671	2%	\$346	0%	\$709	0%
ARVs 1st line	\$95,908	34%	\$43,081	42%	\$259,706	35%
ARVs 2nd line	\$29,116	10%	\$5,005	5%	\$99,963	13%
ARVs Pediatric	\$1,920	1%	\$346	0%	\$25,089	3%
Other Drugs	\$34,694	12%	\$7,778	7%	\$55,543	7%
Medical Supplies	\$5,386	2%	\$907	1%	\$3,198	0%
CD4	\$6,410	2%	\$2,143	2%	\$48,464	7%
Viral Load	\$10,931	4%	\$4,077	4%	\$41,916	6%
Other Lab	\$751	0%	\$1,507	1%	\$16,121	2%
Sample transport	\$548	0%	\$285	0%	\$144	0%
Subtotal: Direct clinical	\$228,397	81%	\$81,088	78%	\$616,845	85%
Subtotal: Other Direct	\$15,316	5%	\$866	1%	\$2,128	0%
Total	\$283,377		\$103,774		\$729,301	
Range:			\$80,000 to		\$555,000 to	
			\$179,000		\$904,000	

Breakdown of ART first line costs

Average per fa	cility			Referral H	lospital (n =	Provincia	l Hospital (n
		Clinic	c (n = 1)		6)	=	= 2)
		Amount	%I	Amount	%	Amount	%
Building and ut	ilities	\$22	7%	\$25	9%	\$13	6%
Administrative	overhead	\$21	6%	\$17	7%	\$9	4%
Intermediate se	ervices overhead	\$4	1%	\$13	5%	\$10	5%
Other operation	nal overhead	\$0	0%	\$2	1%	\$2	1%
	Subtotal: Overhead costs	\$47	14%	\$57	22%	\$34	16%
Salary & Benef	fits (clinical staff)	\$45	14%	\$45	17%	\$25	12%
Equipment and	l furniture	\$5	2%	\$1	0%	\$0	0%
	ARV 1st line	\$139	43%	\$117	44%	\$101	47%
Pharmaceutic	ARV 2nd line	\$0	0%	\$0	0%	\$0	0%
al	Pediatric	\$0	0%	\$0	0%	\$0	0%
	Other Drugs	\$41	13%	\$18	7%	\$18	8%
Medical Suppli	es	\$6	2%	\$2	1%	\$1	0%
	CD4	\$8	2%	\$5	2%	\$16	8%
Laboratory	Viral Load	\$13	4%	\$10	4%	\$13	6%
Laboratory	Other	\$1	0%	\$7	3%	\$5	2%
	Sample transport	\$0	0%	\$1	0%	\$0	0%
	Subtotal: Direct clinical costs	\$259	80%	\$205	78%	\$179	84%
	Subtotal: Other direct costs	\$18	6%	\$2	1%	\$1	0%
Total		\$323		\$264		\$214	

Breakdown of ART second line costs

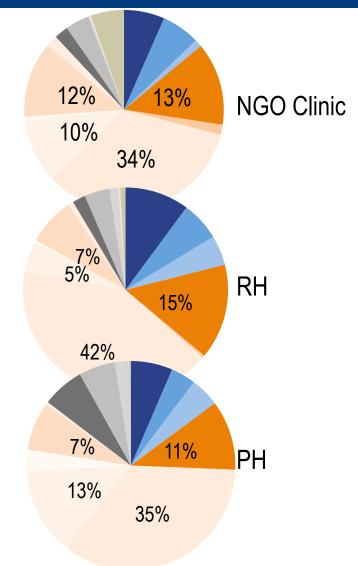
Average per fa	cility			Referral H	lospital (n =	Provincial	Hospital (n
		Clinic	c (n = 1)		5)	= 2)	
		Amount	%I	Amount	%	Amount	%
Building and ut	ilities	\$22	4%	\$32	5%	\$22	3%
Administrative	overhead	\$21	4%	\$22	4%	\$14	2%
Intermediate se	ervices overhead	\$4	1%	\$17	3%	\$17	2%
Other operation	nal overhead	\$0	0%	\$2	0%	\$3	0%
	Subtotal: Overhead costs	\$47	9%	\$74	12%	\$55	7%
Salary & Benet	fits (clinical staff)	\$45	9%	\$58	9%	\$39	5%
Equipment and	l furniture	\$6	1%	\$1	0%	\$0	0%
	ARV 1st line	\$0	0%	\$0	0%	\$0	0%
Pharmaceutic	ARV 2nd line	\$314	63%	\$432	70%	\$605	78%
al	Pediatric	\$0	0%	\$0	0%	\$0	0%
	Other Drugs	\$42	8%	\$25	4%	\$23	3%
Medical Suppli	es	\$6	1%	\$3	0%	\$1	0%
	CD4	\$8	2%	\$7	1%	\$23	3%
Laboratory	Viral Load	\$13	3%	\$14	2%	\$18	2%
Laboratory	Other	\$0	0%	\$2	0%	\$7	1%
,	Sample transport	\$0	0%	\$1	0%	\$0	0%
	Subtotal: Direct clinical costs	1	87%	\$543	88%	\$716	93%
	Subtotal: Other direct costs	\$18	4%	\$3	0%	\$1	0%
Total		\$501		\$619		\$772	

ART Unit costs

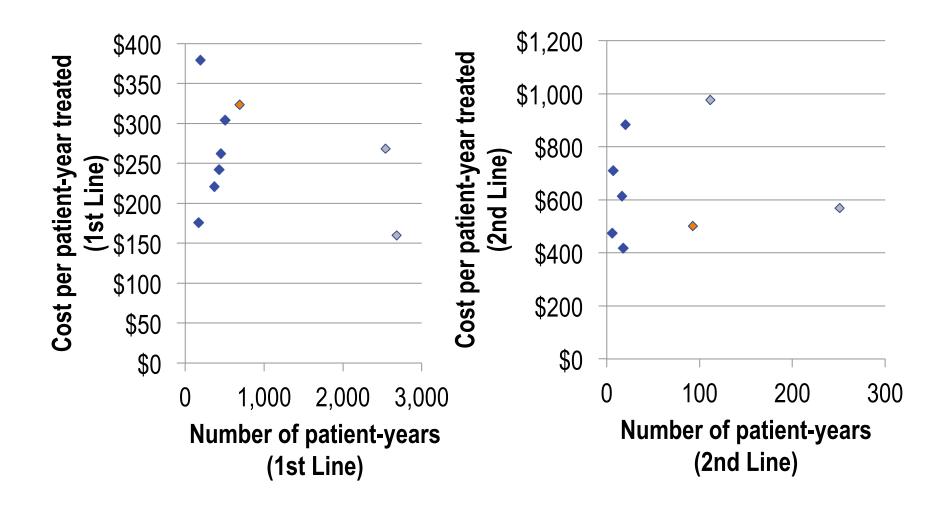
Unit	Clinic	Referral Hospital	Provincial Hospital
Cost per visit			
First-line ART	\$52	\$50	\$45
Second-line ART	\$79	\$99*	\$100
Pediatric ART	\$50	\$163**	\$28
ART (all)	\$54	\$51	\$48
Cost per patient per year			
First-line ART	\$323	\$264	\$214
Second-line ART	\$501	\$619*	\$716
Pediatric ART	\$298	\$143**	\$320
ART (all)	\$256	\$268	\$236
PMTCT			
Number of facilities	0	4	1
Cost per visit for treatment of HIV exposed infants	N/A	\$20	\$6

ART Cost Breakdown

- Indirect Costs
- Administrative overhead
- Intermediate services overhead
- Salary & Benefits
- Equipment and furniture
- ARV 1st line
- ARV 2nd line
- Pediatric
- Other Drugs
- Medical Supplies
- CD4
- Viral Load
- Other laboratory tests
- Sample transport (Lab)
- Other direct costs

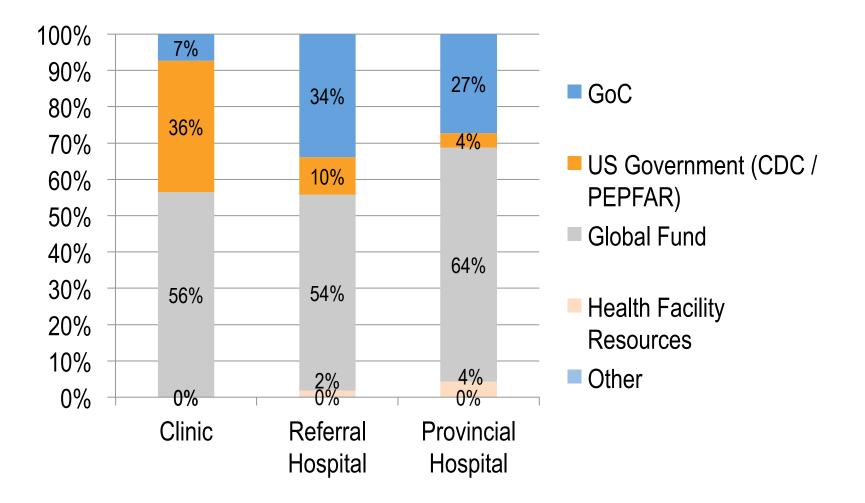


Cost per patient year vs. number treated



Each dot is one facility; blue = referral hospital, red = clinic, gray = provincial hospital

ART sources of finance



TB outpatient costs

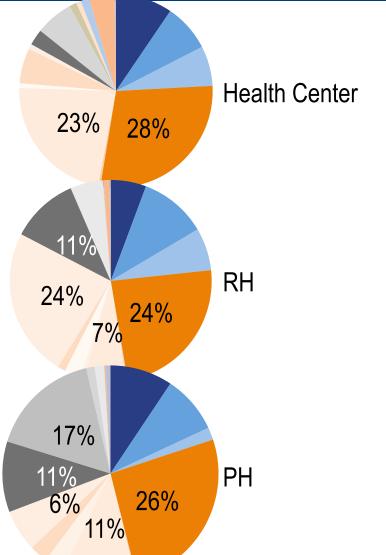
Cost category	Health Center	%	Referral Hospital	%	Provincial Hospital	%
Number of facilities	12		5		2	
Subtotal: S-D / indirect	\$782	24%	\$4,191	23%	\$23,027	20%
Salary & Benefits (clinical staff)	\$922	28%	\$4,319	24%	\$30,206	26%
Equipment and furniture	\$12	0%	\$38	0%	\$195	0%
TB 1st line drugs	\$730	23%	\$1,218	7%	\$12,795	11%
TB non 1 st line drugs	\$0	0%	\$104	1%	\$3,396	3%
TB Pediatric drugs	\$26	1%	\$474	3%	\$9	0%
Medical Supplies	\$190	6%	\$223	1%	\$3,150	3%
Sputum smear	\$28	1%	\$4,298	24%	\$7,238	6%
Gene Xpert	\$87	3%	\$1,957	11%	\$12,223	11%
Other Lab	\$0	0%	\$0	0%	\$19,192	17%
Sample transport	\$205	6%	\$0	0%	\$1,440	1%
Imaging	\$0	0%	\$937	5%	\$1,679	1%
Subtotal: Direct clinical	\$2,200	68%	\$13,568	75%	\$91,523	79%
Subtotal: Other Direct	\$258	8%	\$228	1%	\$1,056	1%
Total	\$3,240		\$17,987		\$115,606	
Range:	\$800 to		\$12,000 to		\$80,000 to	
	\$8,100		\$21,800		\$150,000	

TB OP Care Unit Costs

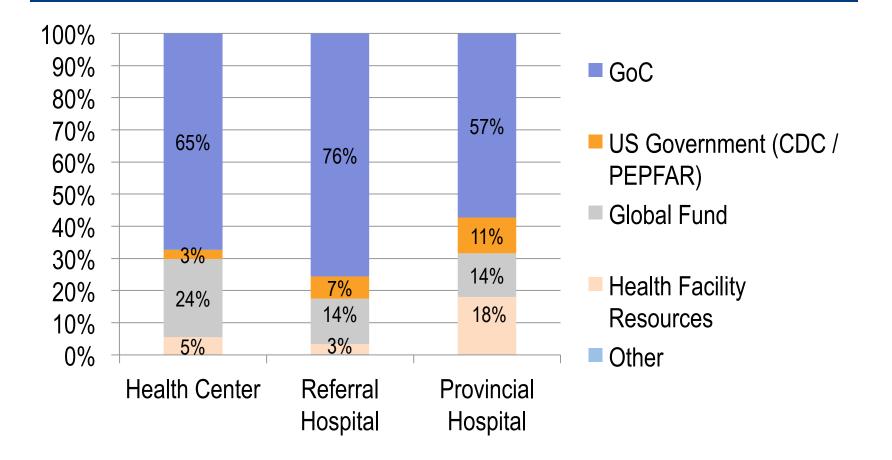
Unit	Health Center	Referral Hospital	Provincial Hospital
Number of facilities	12	5	2
Cost of TB Diagnosis	\$32	\$44	\$36
TB SS+ per patient*	\$39	\$70	\$126
TB other per patient	\$57	\$142	\$203
Pediatric TB per patient	\$46	\$36	\$78
TB SS+ per patient successfully treated*	\$42	\$97	\$179
TB Other per patient successfully treated	\$74.67	\$187	\$302
Pediatric TB per patient successfully treated	\$100.64	N/A	\$195

TB outpatient cost breakdown

- Indirect Costs
- Administrative overhead
- Intermediate services overhead
- Salary & Benefits (clinical staff)
- Equipment and furniture
- Drugs: Sputum Positive
- Drugs: TB Other
- Drugs: Pediatric
- Medical Supplies
- Sputum Smear
- Gene Xpert
- Other lab
- Sample transport
- Imaging
- Contact tracing
- Loss-to-follow up tracing
- Other direct activities
- Training, mentoring, and supervision
- Vehicles



Results: TB OP sources of finance



Results: IP Costs

	Admissions per 1,000 patients / patient-years		Ave Length	0	Cost admis	-		t per it / per per year
	RH	PH	RH	PH	RH	PH	RH	PH
Inpatient care for OIs	37.6	43.1	30.1	8.4	\$266	\$93	\$6.38	\$7.97
Inpatient care for TB	407.7	616.6	109.5	23.4	\$517	\$187	\$136	\$116



1. HIV/AIDS and TB services in Cambodia are dependent on donor funding

- ART is the most donor dependent, with upwards of 2/3rds of all costs financed by the US Government or The Global Fund
- 2. There is a substantial range in the unit cost of providing services across facility types and among individual facilities
 - The cost PPY for 1st-line ART ranges from 2/3rds the average cost to 1.45 times greater than the average
 - For the cost per sputum smear positive patient successfully treated, costs at individual facilities can range from 1/3rd of the average cost to over 2.6 times the average cost

Discussion (2)

3. Cost for ART is driven by drug costs, while staff salary and benefits is the largest cost category for most other services

- ARVs 45% to 52% of all ART costs, about 45% of 1st line patient costs, and 63% to 78% of 2nd line patient costs
- Staff costs about 1/3rd of VCCT costs and 1/4th of TB OP costs

4. Facility step-down and indirect costs represent a substantial proportion of the overall costs

- ♦ VCCT: 31% to 46% of total costs
- Outpatient TB care: 20% to 24% of total costs
- ♦ ART: 14% to 21% of total costs

5. IP care for TB is a large component of TB costs

- IP care represented about 44% of *all* TB cost at referral hospitals
- ✤ 39% of all costs at provincial hospitals
- Driven by long lengths of stay (over 3.5 months, on average), coupled with about 40% of TB patients being admitted to the ward.



Thank you